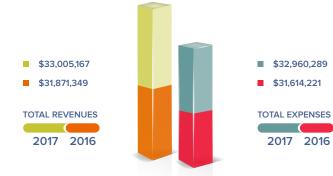
Financial Outlook

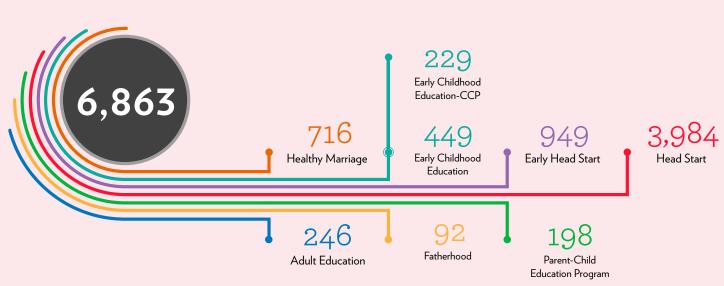


TOTAL LIABILITIES & NET ASSETS



TOTAL REVENUES AND EXPENSES

Parents & Families Served



Other Highlights and Accomplishments

Healthy Marriage

120+ Couples attended two successful AVANCE-Houston Healthy Marriage Retreats.

192 Participants received workforce, skills training, and job placement.

Award from the Department of Health and Human Services, Office of Family \$2,000 Assistance for 2016-2017 program year.

youth in the Healthy Marriage Program.

716 Adults and Youths served in the Healthy Marriage Strong Families, Strong Communities Program.

Adult Education

Redesigned the Adult Education program to solidify GED performance outcomes and improve job readiness and workforce

for GED and High School Equivalency.

Students transitioned from ESL to ABE/GED based on their assessment scores.

Improved design of Distance Learning Hybrid Model to allow GED students opportunities to accelerate their learning.

Fatherhood

service area.

Attended the Fatherhood Summit at School of Public Affairs.

Attended the Biennial Grantees Conference "Paving the Way" in Washington, DC.

Thank you to our donors, as your generous contributions impact and support our mission to Unlocking America's Potential by strengthening families.

- · American Business Machines
- Pillsbury, Winthrop, Shaw & Pittman LLP
- Nick Lopez Tailoring
- Longevity Realty Partners
- · Carel Stith · Shawntae Nix
- · Sam Piñeda
- Rose Lopez · Ron Oran Jr
- Robert & Dorothy McCallister
- · Houston Community College
- · Ismael Hernandez
- Dr. Spyros Catechis · Charles Brogna
- · Cindy Tran
- Navarro Insurance Group
- · Demetrius Navarro
- · Robert & Nancy Tenczar
- · Triangle Brookhollow Partners
- · Mary Jane Gomez
- · Luz E. Flores and Michael Baerga
- Maria Hauptman
- CenterPoint Energy · José & Sylvia Villarreal
- James Mcauliffe
- · Amazon Smile
- · Challenge Office Products
- · Chevron · Chevron Human Kind
- Employee Engagement Fund
- ConocoPhillips
- · Creative Trainers and
- Dining Alliance Donation · Laura Hannusch
- · Sabrina Martinez · Safeway Good Neighbor Program
- The Beveity Community Impact Fund

- · The Brown Foundation
- Enbridge Foundation · United Way Of Greater
- Houston · Pasadena ISD
- Houston ISD
- · Donna and Douglas Wheeler
- · The Clayton Fund Grace Harris
- · CVS
- . Dr. Carla Danbury
- · Pamela Jarrett
- Casey Jones Kroger
- Houston Foundation
- Daniel D' Acquisto
- · Houston Hispanic Forum
- · Leon Wallace
- · Lavoria Little
- Littler Mendels
- Dr. Dorothy E. Caram
- · Marlon Williams
- · Roy Adams
- . K.M. Air Conditioning
- Sheridian Swope Dr. Vanitha Pothuri
- · Karen White
- · Hal Kaplan · Your Cause
- Sugarland Skeeters
- April Parra
- Pooja Amin
- · Keith Argueta Daniel Arquijo
- Evelyn Bean
- · Sheila Briones Chevazz Brown
- · Surender Talwar · Saul Valentin
- · Good+ Foundation
- · Houston Fire Department
- Cypress Assistance Ministries
- · High Point Sanitart Solutions
- JBM Janitorial Services, Inc

- · Harvey Relief Hub
- Jefferson Dental Clinic Grace Church Of Humble
- Pet Paradise
- DoTerra









AVANCE-Houston celebrates 30 years

of Unlocking America's Potential by strengthening families in at-risk communities through effective parent education and support programs

Svlvia Garcia as the Executive Director

AVANCE's renowned PCEP Program

The New York Times and ABC World News Tonight feature

AVANCE to join

lith 20 AVANCE locations

5 PCEP locations

And 390 employees

Dear Supporter of AVANCE-Houston:

Wow, what a year! We have weathered unprecedented challenges, met them with determination and have successfully delivered our services with minimal disruption. For this, we offer a great big thank you to all of our donors, volunteers, staff, and Board of Directors. Through your dedication and commitment, we can focus on the task at hand and continue our mission. In our 30th year of operation, we reflect on our past, celebrate the present, and plan for the future.

AVANCE was established in San Antonio in 1973, while the Houston chapter began operations in 1988. We conducted our first early childhood education programs with parenting and toy-making classes in a garage and provided home visits for Houston's at-risk Hispanic community. After receiving our first grant from the Office of Head Start in 1998, AVANCE-Houston moved full steam ahead from that point by expanding its service delivery model, target population, and community service areas. We are now one of the leading providers of Early Head Start and Head Start services in the Houston area.

For the past 30 years, AVANCE-Houston has served over 100,000 families. We have unlocked America's potential through effective parenting education and support programs. We are dedicated to serving the hardest-to-reach populations, and to empower families with the skills and knowledge they need to break the cycle of poverty.

While we celebrate our 30th anniversary, we acknowledge our present accomplishments and reflect on our challenges, as we plan for our future. In August 2017, Hurricane Harvey devastated our city with unprecedented flooding which displaced many of our families and staff from their homes Although it was a difficult period for our programs, the challenges that we faced have only strengthened our community. Our recovery efforts are detailed in this report. AVANCE-Houston was able to bounce back quickly and return to normal operations due to the concerted efforts of our dedicated staff, the generous support of our Board of Directors, and donors from all over our community and beyond. Your generosity made it possible for us to meet the needs of our families and enabled us to support our staff and share some of the resources we received in excess of our programs' needs with other community organizations. Once again, we give our heartfelt thanks to all our supporters in the Greater Houston Area.

Our next task is to prepare for the future. The Houston community continues to grow and expand, and AVANCE is committed to embracing this growth. We have a strategic plan in place to ensure our future as a provider of indispensable services to our families and to further enhance

strong partnerships.

Our Strategic Plan 2017-2020 builds upon our foundation of parent and early childhood education. We are committed and dedicated to addressing the needs of our participants, and helping our families realize a future of opportunity and economic prosperity.

To accomplish these goals, we are focusing on five target strategies:

- 1. Scale up our two-generation holistic model approach with our direct services: Parent-Child Education Program (PCEP), Adult Education, Healthy Marriage Initiative, Head Start, and Early Head Start programs.
- 2. Pursue greater collaborative strategies to seek new partners and strengthen existing relationships to increase our impact.
- 3. Enhance our active advocacy with local, state, and federal government agencies, promote policies that recognize the value of ensuring that children are ready for the rigors of the classroom, and instill parents with the tools they need to help their children achieve academic success.
- **4**. Improve our infrastructure of human and technological resources to reinforce all aspects of our goals of improving operations and facilities.
- 5. Execute a comprehensive Stakeholder Engagement and Development strategy designed to attract new donors, retain existing supporters, expand board participation, and leverage our networks.

We are grateful for the support of the Greater Houston community. Through this incredible year, you have stood by us, and with your help, we will continue to serve, and our families and children will continue to learn. Together, we have proven our strength. We thank you for your support as we continue to unlock America's potential.



AVANCE-Houston



Luz E. Flores Antionette Montgomery Cindy Tran Nilia L. Jiménez Rondalyn Skinner Davis

Accomplishments & Events Read Across America Day

AVANCE-Houston's ultimate goal for the event was to promote reading and to show students that reading is a vital part of their future. Students, teachers, parents, and volunteers celebrated Dr. Seuss' birthday, by participating in the National Education Association's 20th annual Read Across America Day on March 2. The children enjoyed fun activities, including story time with CenterPoint Energy volunteers. Board member, April Parra, and three additional CenterPoint Energy employees visited our Mangum center and read Dr. Seuss classics in our Head Start classrooms. Each child received their own "Cat in the Hat" hats, which they were delighted to wear all morning.



Volunteering

In October, our Parent-Child Education Program (PCEP) was invited to host two toy making events with the ConocoPhillips Women's Network. Each event consisted of over 20 ConocoPhillips employees preparing supplies for the PCEP toy making classes, as they learned about AVANCE-Houston and our unique program. This event not only prepares hundreds of toy components for our PCEP Program, but also qualifies us for two volunteer grants. This annual event was made possible by Sabrina Martinez, Sr. Advisor, Talent Analytics at ConocoPhillips.



Annual Luncheon

AVANCE-Houston hosted its annual luncheon at the Junior League of Houston. Former HISD Superintendent Richard Carranza was the keynote speaker. He spoke of the importance of quality early childhood education and the benefits of establishing strong collaborations. Dr. Carranza extolled the collaboration between AVANCE and HISD. Honorees, the Cruz-Rogel family, and Carizma Young, also shared their testimonies of how AVANCE has transformed their lives. The emcee, Vicente Arenas, captured a heartwarming moment with AVANCE graduates 5-year-old Alexandra and 4-year-old Fatima. Kai Kight, violinist and motivational speaker, delivered an outstanding performance.

\$70,000 Funds raised to benefit our Parent-Child Education Program and Adult Education Program



Parent Education Summit

AVANCE-Houston hosted a Parent Education Summit for families. Many parents participated in four interactive workshops covering parenting skills, behavioral supports, and an introduction to Conscious Discipline, a comprehensive social-emotional and classroom management curriculum premised on brain research, child development, and developmentally appropriate practices. Parents also received educational resources for use in supporting their children's development at



Night at the Ballpark

In July, AVANCE-Houston, Inc. was featured in the Night at the Ballpark alongside the Sugarland Skeeters. Many AVANCE Houston families and children. Board members, donors, and staff attended the event. AVANCE-Houston. Board Member, Mr. Robert Tenczar, threw the first pitch. We are very grateful to the event sponsor, American Business Machines (ABM) for presenting a check to AVANCE during the event.

\$7,500 Funds raised to benefit our Parent-Child Education Program and Adult Education Program



Krayola Kidz Early Head Start Child Care Partnership

In July 2017, AVANCE-Houston, Inc. awarded an Early Head Start Child Care Partnership contract to the Krayola Kidz child care center owned by Francine Edwards. Through this partnership, Krayola Kidz has been able to successfully offer Early Head Start services for children and families in the Spring area. In March 2018, Krayola Kidz achieved the highest quality rating score (4 star level) with Texas Rising Star.



AVANCE-Houston Impact

Born and raised in Queretaro, Mexico, Daniel Perez (34) and Raquel Fonseca (32) have been married for 8 years and have three children, Bryan (7), Maximiliano (6), and Angel Perez (1). The couple moved to the United States seven years ago because conditions in their native country were not ideal to raise a family.

When Raquel was 11 years old, she had to quit school and start working to help her family. She managed to finish middle school at 15, but had to guit a second time. She recalls it was a matter of "do you want to eat or not?" When the couple arrived in Houston, Raquel was pregnant with their first child, but she quickly began working. Her employment was cut short due to complications during pregnancy. Daniel and Raquel's first child, Bryan, required speech and physical therapy because of his premature birth. His speech therapist introduced Raquel to AVANCE-Houston, stressing the benefits of socializing with other children his age and the importance of early childhood education.

Raquel inquired about AVANCE, but hesitated about enrolling her child in school at such a young age. A year later Bryan began the Head Start program. Her middle child, Maximiliano, began the Early Head Start program in 2013. In 2014, Raquel joined the Parent Child Education Program. Her experience was an 'eye opener.' She explains, "I thought I was the only one going through certain situations, but meeting the group of women and hearing their stories, I realized that I was not alone, there were cases more serious than mine." Raquel immediately saw her children's improvement in comparison with others who had not gone through AVANCE programs.

Daniel noticed the significant changes in his wife as well. Raquel participated in the Healthy Marriage program and then encouraged her husband to enroll in the Fatherhood program in 2015. According to Raquel, Daniel enjoyed the program and is a more supportive husband and father. "Now, he spends time with the children when he comes back from work," she said.

With her involvement in her children's education and the AVANCE programs, Raquel is now part of the Policy Council. "Being in the Policy Council has given me the opportunity to learn about the programs and the help that is out there for the community." she says.

Today, Bryan and Maximiliano are excelling in elementary school. The youngest of the children attends home-based Early Head Start. Thanks to the guidance of the AVANCE programs, both Raquel and Daniel have improved their emotional stability, as well as their financial situation. The couple's priority is to continue to be active role models, connecting and bonding with their children for their success.



2018 Board of Directors

Ron Oran **VICE CHAIR**

CHAIR **SECRETARY**

TREASURER Shawntae Nix

Pooja Amin Keith Argueta Evelyn Bean Carina Benavides Sheila Briones

MEMBERS

Chevazz G. Brown Surender Talwar Mary Jane Gomez Saul Valentin Laura Hannusch Dr. David Vassar Ismael Hernandez Dr. Vanitha Pothuri

Carel Stith

Leadership Team

Myra Jones

Hurricane Harvey Recovery

The event that most affects our present is the devastating flooding endured by the Greater Houston area in August 2017. Hurricane Harvey displaced families, damaged homes and disrupted businesses. The staff of AVANCE-Houston, with the support of the Houston community, exhibited unfailing dedication in our efforts to recover. To all of our staff, volunteers and community partners - we thank you!

AVANCE-Houston centers repaired: Browning, Dacoma, Jensen, Mount-Houston, Kruse, Mangum

Staff affected by the storm

Most of our staff were able to return to work by September 5, and we started the first day of classes for our Head Start and Early Heads Start Programs on September 11. Parent-Child Education Program services held in the area school districts resumed in October.

Families served suffered loss

Families displaced 33

15 Families were left homeless

Home-Based Program (All of these families were accounted for)

165 Homes visited

Families displaced by the storm 36

We learned that many displaced client families had found refuge with family members and many turned to us for assistance. Our staff remained in contact with the families and we provided resources to help with their recovery. We also worked with a mental health consultant to incorporate trauma counseling in

events and supply drive.

Thanks to our following Generous Community/Partners for their numerous donations:

- * Houston Fire Department
- * Cypress Assistance Ministries
- * High Point Sanitary Solutions
- * Harvey Relief Hub
- * Jefferson Dental Clinic ★ Houston Bar Association
- * Grace Church of Humble
- * Pet Paradise (Houston and Dallas Locations)
- ★ Entergy (Woodlands Location)★ Individual Donors include:
- AVANCE-Houston employees
- Houston Community Members
- Individuals from Austin

• Individuals from out of state (Florida, Virginia, Washington DC Oregon, Illinois, and Missouri)

Special Thanks goes to:

- ★ GOOD+ Foundation for donating backpacks, diapers, clothing, strollers, educational materials, and infant
- * Passion Church of Tomball Connecting us with Grace Church of Humble and using their trailer to deliver the collected items to AVANCE-Houston.
- ★ Westie and Scottie Rescue Houston Connecting us to Pet Paradise for the donations and lending us shelves and bins for the pantry.
- ★ Miauel Bezos
- * Alan Appelbaum
- ★ Bridgett Lorel

AVANCE-Houston is grateful to our neighbors, Dan and Chris of Triangle Brookhollow, who provided the extra warehouse space to hold the clothing and essential items that we distributed to families.

It was heartwarming to see all of our parents and children as they returned to their classes at our centers. Returning to normal has been a process, and the spirit of this city is incredibly inspirational. But it goes beyond everyone rolling up their sleeves, and it is reflected in our determination to rebuild, to make things better, to continue with our traditions. We thank you for giving, for helping us to help those in need, and to continue the essential work we do to prepare children and families for the rigors of education and a future full of opportunity.







AVANCE-Houston Programs

Parent-Child Education Program (PCEP)

Parents are taught how to guide their children during their most critical years of learning through parenting workshops, creative toymaking sessions, and community resources.

Head Start

A comprehensive program for children three to five years of age that prepares them to be mentally, socially, emotionally, and physically school ready.

Early Head Start

A child development and family support program for children from six weeks to three years of age and expectant mothers that promotes healthy prenatal outcomes and enhances the development of young children, creating a healthy family environment.

Fatherhood

A program designed to help dads learn to enjoy the experience of being an active partner in raising their children, expanding their role in their child's education, and ensuring their children's health and

Healthy Marriage

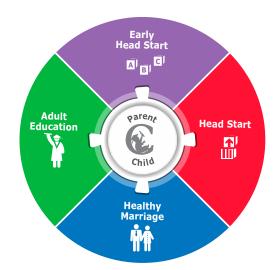
Provides married, engaged couples, and singles the skills and knowledge necessary to form and sustain a healthy relationship, and to share the responsibilities for the household and child rearing for the well-being of the entire family.

Adult Education

Provides services that prepare students to access opportunities in higher education.

OUR MOTTO

Parents are the First Teachers. Home is the First Classroom



AVANCE-Houston Locations

AVANCE SERVICES AND OFFICE SITES

AVANCE Training Center 4625 North Freeway, #301 Houston, TX 77022 (713)239-2656

Browning Center Houston, TX 77009 (713)869-1684

Dacoma II 4301 Dacoma Houston, TX 77092 (713)812-0033

Holbrook 6402 Langfield Rd. Houston, TX. 77092 (713)462-4423

Kruse EHS 400 Park Lane Pasadena, TX, 77506 (713)534-0350

ext 219

Lincoln Park 790 W. Little York Houston, TX 77092 (281)448-3600

Lewis Center 3230 Spears Road Houston, TX 77067 (281)891-8720

Acres Homes Center 6719 W. Montgomery Houston, TX 77091 (713)694-1619

Mangum Education Center 4503 Mangum Rd. Houston, TX 77092 (713)686-5228

Mount Houston Center 11703 Eastex Freeway Houston, TX 77039 (281)219-2256

Northside EHS 1209 James Street Houston TX 77009 (832)831-4889

Oakwood Center 7211 Oakwood Glen Blvd. Spring, TX 77319

(281)370-9665

Tegeler EHS 4949 Burke Rd. Pasadena, TX, 77504 Pasadena, ISD (713)740-0412

Walter Rd. HS

11910 Walters Road Houston TX 77067 (281)919-2931

Wesley EHS

1417 Noble St. Houston, TX, 77009 (713)227-4300

Wesley-CCP 1410 Lee Street

Houston, TX 77009 (713)821-8920

Krayola Kid-CCP 2200 Spears Road, Suite 108 Houston, TX 77067 (281)537-5454

NAEYC ACCREDITED CENTERS

Ketelsen

600 Quitman Houston, TX 77009 (713)223-3131

Oxford Place 605 Berry Rd. Houston, TX, 77022 (713)694-8994

2702 Aldine Westfield Houston, TX 77093 (713)742-8952

Jensen Drive

Golden Forest 5750 Golden Forest

Houston, TX 77092 (713)682-9146

